



## Florida School Readiness Program Submission

March 2014

*Let's Begin with the Letter People*® is a comprehensive Pre-K curriculum:

- designed to meet 100% of the Florida Early Learning and Development Standards for Three- and Four-Year-Olds
- developmentally appropriate—the engaging, motivating nature of the Letter People draws the child into the learning process and makes it fun!
- thematically organized to integrate knowledge across domains and content areas and allow children to learn concepts and skills in context
- research-based and classroom-tested\*

[View online presentation](#)

Florida School Readiness package price:

**\$1999** + 10% S&H (effective through December 31, 2014)

Item number: 086957

ISBN: 978-0-7665-1640-3

Publication date: 2009

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Samples: [www.samplesALT.com](http://www.samplesALT.com)

\* Research base and efficacy study documents are available for download at the links below:

[Research Foundations for the Letter People® Programs](#)

[Efficacy Study of The Letter People® Programs 2009–2011](#)

[The Sequence of Speech-Sound Acquisition in The Letter People® Programs](#)



## Program Materials

Components	ISBN	Pub. Date
<b>Teacher Resource Books, Set of 5</b>	9780766516113	2009
<b>Ready, Set, Go!</b> —Comprehensive teacher's guide for planning and organizing the program, plus two introductory units for launching the program with children	9780766516120	2009
<b>At Home, At School</b> —Teacher's guide for themes 1–2	9780766516137	2009
<b>At the Park, At the Doctor's Office</b> —Teacher's guide for themes 3–4	9780766516144	2009
<b>In the Community, At the Zoo</b> —Teacher's guide for themes 5–6	9780766516151	2009
<b>In the Garden, At the Museum</b> —Teacher's guide for themes 7–8	9780766516168	2009
<b>Blueprint Program Guide</b> Provides an overview of the complete program, including the research base, thematic plan, and skills scope and sequence	9780766516175	2009
<b>Assessments Booklet</b> Integrates comprehensive pre/mid/post testing and tracking tools	9780766516182	2009
<b>Teacher Resources CD</b> Includes Family Activity Pages, Teacher Time Savers, Puppet Patterns, song lyrics, and an electronic version of the Assessments	9780766516205	2009
<b>Health and Safety Mini Story Cards</b> 22 picture cards with instruction on the back, covering Pre-K health and safety topics	9780766516199	2009
<b>Rebus Pictures</b> Picture cards for introducing the rebus pictures in the Ready to Read rebus books	9780766516243	2009
<b>Letter People Story Cards</b> 10 large cards for teaching conflict resolution and interpersonal skills	9780766507937	2009
<b>The Letter People ABC's Big Book</b> 26 poems that introduce the Letter People and their sounds	9780766503977	2009
<b>The Letter People Big Books</b> 10 theme-related stories featuring the Letter People	9780766510999	2009
<b>Mr. B's Buttons</b>	9780766510524	2009
<b>Follow My Funny Feet</b>	9780766508026	2009
<b>Just Listen</b>	9780766508033	2009
<b>What's My Name?</b>	9780766508040	2009
<b>Questions, Questions</b>	9780766510517	2009
<b>What Is Red?</b>	9780766510500	2009
<b>One Wonderful Smile</b>	9780766510531	2009
<b>How's the Weather</b>	9780766508057	2009
<b>Yellow Yarn Yo-Yo</b>	9780766508064	2009
<b>Zip to the Zoo</b>	9780766508071	2009
<b>The Letter People Read-Along CD</b> 27 adventures of the Letter People for the Listening Center (includes 26 Letter People stories and the Letter People ABC's book)	9780766516366	2009

Components	ISBN	Pub. Date
<b>The Letter People Virtual Books CD-ROMs</b> 27 adventures of the Letter People for the Computer Center (includes 26 Letter People stories and the Letter People ABC's book)	9780766511064	2008
<b>Letter People Songs CD</b> 26 unique and memorable Letter People Songs on audio CD	9780766518506	2009
<b>Letter People Me Bags</b> Canvas tote bags used to introduce letter sounds using concrete objects and for show-and-tell, take-home, and all-about-me activities		
<b>Small Me Bag</b> (for Letter People)	9780766507906	2009
<b>Large Me Bag</b> (for children)	9780766507913	2009
<b>Letter People Meeting and Greeting Cards</b> 26 Letter People cards for practice with letter identification, rhyming, and phonemic awareness. <i>The complete Florida School Readiness kit includes 30 copies of each card. This submission includes one sample of each card.</i>	9780766502383	2009
<b>Ready to Read with the Letter People for Let's Begin with Take-Home Books</b> 15 Letter People rebus stories that promote high-frequency word recognition. <i>The complete Florida School Readiness kit includes 6 copies of each book and 20 copies of the tear-out take-home books. This submission includes one sample of each book.</i>	9780766516380	2009
<b>I Like to Munch</b>	9780766502529	2009
<b>Friends</b>	9780766502536	2009
<b>I Like the Forest</b>	9780766502543	2009
<b>I Made Noise</b>	9780766502550	2009
<b>My House</b>	9780766502567	2009
<b>I See You and Me</b>	9780766502574	2009
<b>The Farm</b>	9780766502581	2009
<b>I Like Zippers</b>	9780766502598	2009
<b>I Made a Face</b>	9780766502604	2009
<b>I Measure</b>	9780766502611	2009
<b>I See Rain</b>	9780766502628	2009
<b>My Dinosaur</b>	9780766502635	2009
<b>Up and Down</b>	9780766502642	2009
<b>My Vest</b>	9780766502659	2009
<b>I See My Shadow</b>	9780766502666	2009
<b>Take-Home Books</b> (tear-out copies of all 15 rebus stories)	9780766509412	2009
<b>Letter People Hand Puppets</b> 26 plush hand puppets with alliterative special characteristics that make letters and sounds concrete for young learners	9780766514263	2009
<b>Profiles of the Letter People</b> Read-aloud stories for each of the 26 Letter People	9780766502215	2007
<b>Interactive Big Book Math Set 1 for Let's Begin</b> 13 math big books with built-in manipulatives for teaching standards-based math concepts. Each book also includes a Teacher's Guide that integrates instruction for the big book, interactive whiteboard/computer module, and hands-on activities.	9780766413245	2013
<b>Counting at the Zoo</b> Big Book and Teacher's Guide (Number Sense)	9780766422704	2013
<b>Match-Up Fun</b> Big Book and Teacher's Guide (Number Sense)	9780766422711	2013
<b>Counting at the Store</b> Big Book and Teacher's Guide (Number Sense)	9780766422728	2013
<b>It All Adds Up</b> Big Book and Teacher's Guide (Number and Operations)	9780766422735	2013
<b>How Many Are Left?</b> Big Book and Teacher's Guide (Number and Operations)	9780766422742	2013

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<b>Taking Apart Numbers</b> Big Book and Teacher's Guide (Number and Operations)	9780766422759	2013
<b>More Than 10</b> Big Book and Teacher's Guide (Number and Operations)	9780766422766	2013
<b>Let's Compare!</b> Big Book and Teacher's Guide (Measurement)	9780766422773	2013
<b>Look for Shapes</b> Big Book and Teacher's Guide (Geometry)	9780766422780	2013
<b>Solid Shapes</b> Big Book and Teacher's Guide (Geometry)	9780766422797	2013
<b>We Can Graph It</b> Big Book and Teacher's Guide (Measurement)	9780766412378	2005
<b>How Do We Tell Time?</b> Big Book and Teacher's Guide (Measurement)	9780766412361	2005
<b>Let's Make Patterns</b> Big Book and Teacher's Guide (Patterns and Seriation)	9780766412347	2005
<b>Interactive Math for Whiteboards and Classroom Computers (DVD)</b> Technology activities for interactive whiteboards and classroom computers that support and extend the concepts taught in the big books	9780766423176	2013
<b>Interactive Big Book Science Set 1 for Let's Begin</b> 10 science big books with built-in manipulatives for teaching standards-based science concepts. Each book also includes a Teacher's Guide that integrates instruction for the big book, interactive whiteboard/computer module, and hands-on activities.	9780766416307	2012
<b>I Learn with My Senses</b> Big Book and Teacher's Guide (Investigation and Inquiry)	9780766414914	2012
<b>The Mystery Seeds</b> Big Book and Teacher's Guide (Investigation and Inquiry)	9780766414921	2012
<b>Living Things Are Everywhere!</b> Big Book and Teacher's Guide (Life Science)	9780766414938	2012
<b>The Life of a Butterfly</b> Big Book and Teacher's Guide (Life Science)	9780766414945	2012
<b>Our Earth</b> Big Book and Teacher's Guide (Earth and Space)	9780766414969	2012
<b>What Is Weather?</b> Big Book and Teacher's Guide (Earth and Space)	9780766414952	2012
<b>Tell Me All About It</b> Big Book and Teacher's Guide (Physical Science)	9780766414983	2012
<b>Watch What Happens!</b> Big Book and Teacher's Guide (Physical Science)	9780766414976	2012
<b>Let's Eat!</b> Big Book and Teacher's Guide (Health & Safety)	9780766415003	2012
<b>I Keep Myself Safe</b> Big Book and Teacher's Guide (Health & Safety)	9780766414990	2012
<b>Interactive Science for Whiteboards and Classroom Computers (DVD)</b> Technology activities for interactive whiteboards and classroom computers that support and extend the concepts taught in the big books	9780766413702	2012

## Professional Development Plan

Abrams Learning Trends offers a variety of in-person and web-based professional development options to support the implementation of the *Let's Begin with the Letter People* prekindergarten program.

Initial professional development is essential to ensure the fidelity of program implementation. Ongoing training is also recommended to provide teachers and directors with a deeper understanding of the curriculum and how it supports the Florida Early Learning and Developmental Standards for Three- and Four-Year-Olds. To schedule a professional development workshop or webinar, call 1-800-227-9120 or email [customerservice@abramslearningtrends.com](mailto:customerservice@abramslearningtrends.com).

All of the professional development options below are designed to support high quality, consistent teaching and are delivered by professional consultants with previous classroom experience, MA/MS university degrees, and training in how to involve and motivate adult learners. All trainers are also experienced in providing training on *Let's Begin with the Letter People* that would be most beneficial for low-performing providers. We have provided very successful implementation training for product users from Head Start and Childcare settings across the country including GA, TX, NY, CA, OH, and FL.

Initial Professional Development Options	
<b>Onsite Implementation Workshop</b> Abrams Learning Trends will provide a full day of in-person training, customized to meet the needs of the Florida School Readiness provider and designed to ensure the fidelity of implementation of <i>Let's Begin with the Letter People</i> . Attendees can include preschool classroom teachers and assistant teachers, directors, administrators, and/or district trainers. The cost of onsite implementation training is \$2,500 for up to 50 attendees. This cost will be waived for orders in excess of \$10,000.	<b>Initial Professional Development Outline</b> <b>Opening</b> <ul style="list-style-type: none"><li>• Introductions</li><li>• Needs assessment</li></ul> <b>History/Background</b> <ul style="list-style-type: none"><li>• Research-based, classroom-tested</li><li>• Lasting personal connections</li><li>• Meet Mr. N and Ms. A</li></ul> <b>Blueprint for Learning</b> <ul style="list-style-type: none"><li>• Research/Early Literacy</li><li>• Thematic Plan</li><li>• Scope and Sequence</li><li>• Assessment</li><li>• Components</li></ul> <b>Mr. N Unit</b> <ul style="list-style-type: none"><li>• Unit Contents, Skills, Concepts</li><li>• Pacing Guide</li><li>• Days 1-5</li><li>• Differentiated Instruction</li><li>• Small group explorations</li></ul> <b>Scheduling</b> <ul style="list-style-type: none"><li>• How to do it—build a schedule</li></ul> <b>Classroom Management</b> <ul style="list-style-type: none"><li>• Centers and small groups</li></ul> <b>Interactive Science and Math</b> <ul style="list-style-type: none"><li>• Demonstrate interactive big books and whiteboard/computer modules</li></ul>
<b>Implementation Webinar</b> Web-based implementation training is also available. This virtual workshop will be customized to meet the needs of Florida Early Learning providers implementing <i>Let's Begin with the Letter People</i> for the first time. Web-based implementation training is provided at no cost to all purchasers of the complete <i>Let's Begin with the Letter People</i> program for Florida School Readiness.	
<b>Letter People® Hotline</b> Free implementation support is available by phone and email year-round (M-F, 9 am to 5 pm Eastern time). <ul style="list-style-type: none"><li>• 1-800-227-9120</li><li>• <a href="mailto:customerservice@abramsllearningtrends.com">customerservice@abramsllearningtrends.com</a></li></ul>	
Ongoing Professional Development Options	
<b>Onsite Professional Development Workshops</b> Additional ongoing professional development training is available to ensure that teachers receive the ongoing support they need to implement high quality, consistent teaching. Sample topics are listed at right. Sessions may also be customized to meet the Florida School Readiness provider's specific professional development needs. The cost of a full day of onsite professional development training is \$2,500 for up to 50 attendees.	<b>Ongoing Professional Development Topics*</b> <ul style="list-style-type: none"><li>• Understanding the Florida Early Learning and Developmental Standards for Three- and Four-Year-Olds</li><li>• Teaching Across the Domains</li><li>• Data-Driven Instruction and Differentiation</li><li>• Integrating Technology into the Content Areas</li><li>• Best Practices in Literacy</li><li>• Best Practices in Math</li><li>• Best Practices in Science</li><li>• Supporting Family Literacy</li><li>• Classroom Management</li><li>• Trainer of Trainers</li></ul> <p>* This list is just a sampling of the professional development opportunities offered by Abrams Learning Trends. All of the offerings above can and will be customized, both by content and number of hours, to meet the Florida Early Learning provider's specific professional development needs.</p>
<b>Professional Development Webinars</b> Ongoing web-based professional development training is also available to support best practices and high quality teaching. These virtual workshops are offered on a regular basis on a variety of topics. They can also be customized to meet the needs of specific providers. Web-based professional development is provided at no cost to all purchasers of the complete <i>Let's Begin with the Letter People</i> program for Florida School Readiness.	
<b>Letter People® Hotline</b> Free ongoing professional development support is available by phone and email year-round (M-F, 9 am to 5 pm Eastern time). <ul style="list-style-type: none"><li>• 1-800-227-9120</li><li>• <a href="mailto:customerservice@abramsllearningtrends.com">customerservice@abramsllearningtrends.com</a></li></ul>	